

Management

wattss services ag * wattss ag

Domicile Frauenfeld, Thurgau, Switzerland

Founded 2011 (wattss services ag), 2024 (wattss ag)

Employees 11

Core competencies

- Project development for energy storage
- · Investments in battery storage
- Management of SPVs (MW Storage Companies)
- Software development for energy trading & CRM
- Consulting & implementation in renewable energy

Energy market skills

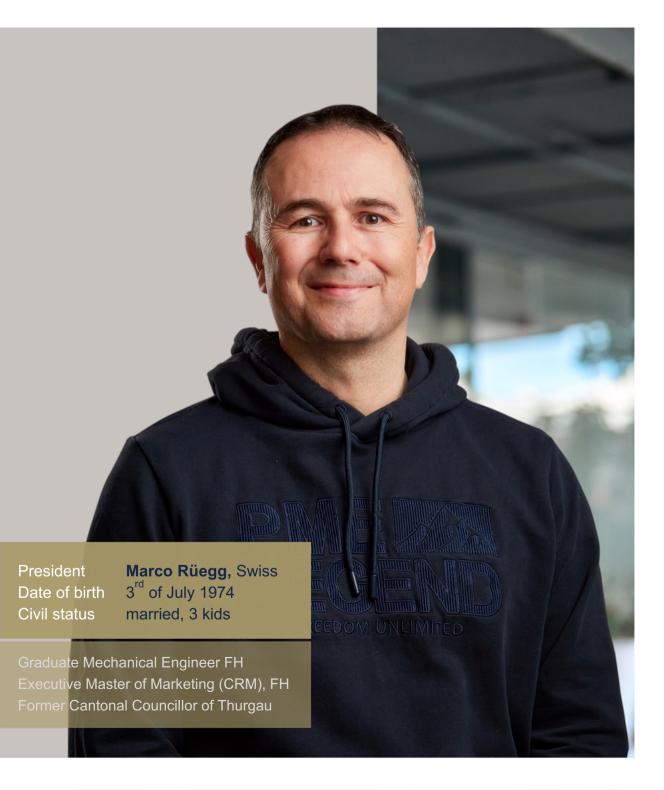
- Structured energy procurement & billing solutions
- Renewable energy certificates
- Key account management: hydropower
 & energy trading

Business development skills

- Asset pooling for reserve & energy markets
- Market analysis & strategic consulting for energy suppliers

* former De Lorean Power GmbH





Team

Marco Rüegg
Marcel Thoutberger
Urs Meissner
Martin Etter
Thomas Prohaska

CEO
Sales
Sales
Sales
Projects

Marco Mancuso

Projects











Anyone who listens carefully understands everything.

MARCO RÜEGG Managing Partner

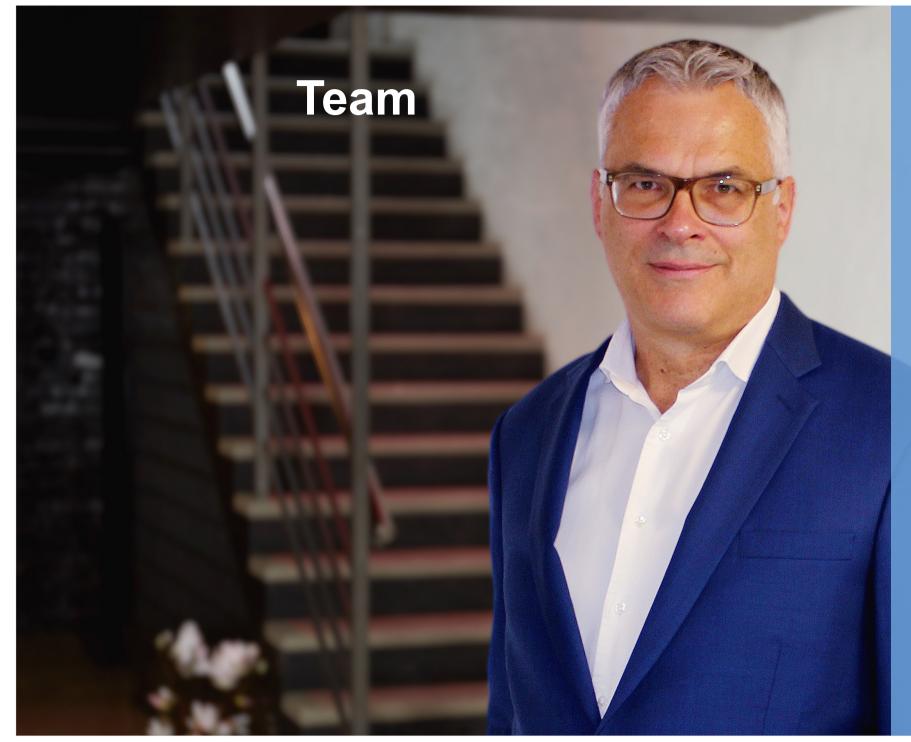
As I have a wide range of interests, my life is characterised by many entrepreneurial experiences. As an engineer, I am familiar with technical challenges and solutions. As a management consultant for standard and customised software, I know how to organise and automate processes efficiently, and with a Master's degree in marketing with a focus on CRM, I can focus on customer needs. A highlight of my career in 2020 was my involvement in the construction of what was then the largest battery storage facility in Switzerland.)



Don't be the prisoner of your past, but the architect of your future.

MARCEL THOUTBERGER Sales Manager

I worked in strategic purchasing for several years, specialising in global value chains. As a Senior Value Chain Manager, I have extensive experience in international procurement processes. I also support companies in digitalisation, supply chain optimisation and global sourcing and have worked in various consulting mandates.



To see clearly, it is often enough to change your line of vision.

URS MEISSNER Sales Manager

My many years of experience in international sales and business development enable me to make strategic decisions and take action to develop new markets and partnerships. My degree in electrical engineering combined with further training in business management enables me to position technical solutions in a market-and customer-orientated way. In my past, I have had the opportunity to lead international teams, manage complex projects and lead companies to sustainable growth. This drive to create added value in a strategically and operationally focussed way is what drives me every day.



Clean energy deserves smart storage.

THOMAS PROHASKA Project Manager

After studying electrical engineering and information technology at ETH Zurich, I specialised in sustainable energy and mobility solutions. My focus is on battery technologies for e-mobility. I worked as a system engineer for traction systems and product manager for high-voltage batteries.



Don't think in terms of problems.

Think in terms of solutions.

MARCO MANCUSO Project Manager

I am a passionate engineer and have been working in the industry for many years. I started out in software development and later gained project management, product development and management experience. Implementing technical solutions with foresight and sustainability is particularly important to me. Constantly learning new things is also part of my nature. I have expanded my knowledge with a CAS in Industry 4.0, among other things. I like to help people and projects move forward together and actively shape change.



Always one stroke ahead.

BURIM ISLAMI Project Manager

I have extensive experience in construction, production and project management. I was able to optimise processes, lead teams and implement projects in managerial roles. I was able to expand my expertise through targeted further training (including a diploma and IPMA certification) and apply it in practice. I find it very motivating to drive projects forward and develop suitable solutions as part of a team. Openness, team spirit, structure and a handson mentality characterise my working style.



Life isn't about waiting for the storm to pass, it's about learning how to dance in the rain.

KARIN KUYPER Office Manager

As Office Manager, I take on a wide range of administrative tasks – from administration to marketing. After my basic training in the hospitality industry and my further training in the fitness sector, I joined wattss in this exciting role.

Team

Externals

Reto Bärlocher



Graphic Design

Marco Cau



Marketing Services

Rodolfo Intaglietta



Accounting Services

Thomas Kiefer



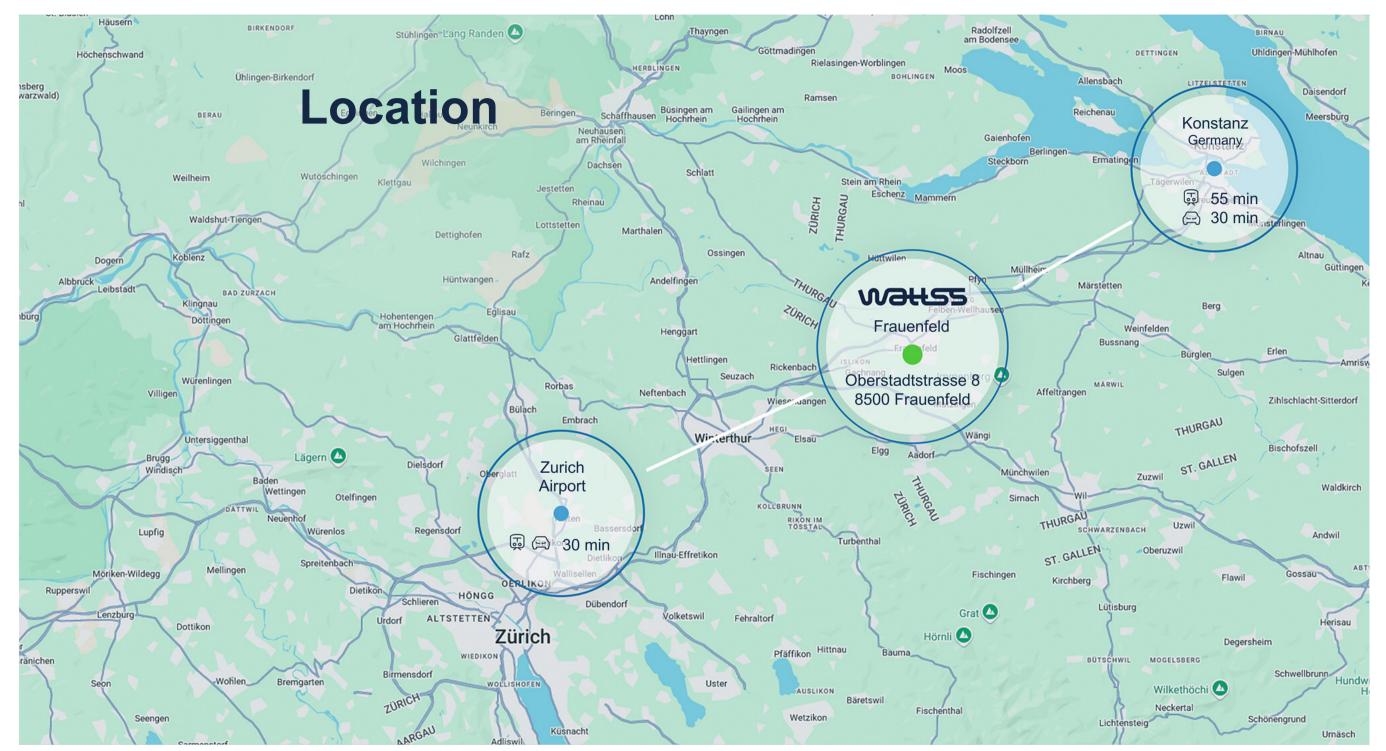
Staffing Consultant

Christian Speckhardt



Financing Consultant





MISSION



Empowering Energy Transition

For the new era of renewable energy, energy storage solutions are essential. We are committed to driving meaningful change in the energy transition.



MISSION



Empowering Energy Transition

Challenges



Nuclear phase-out & reduction of fossil fuels



Transition away from fossil-based solutions

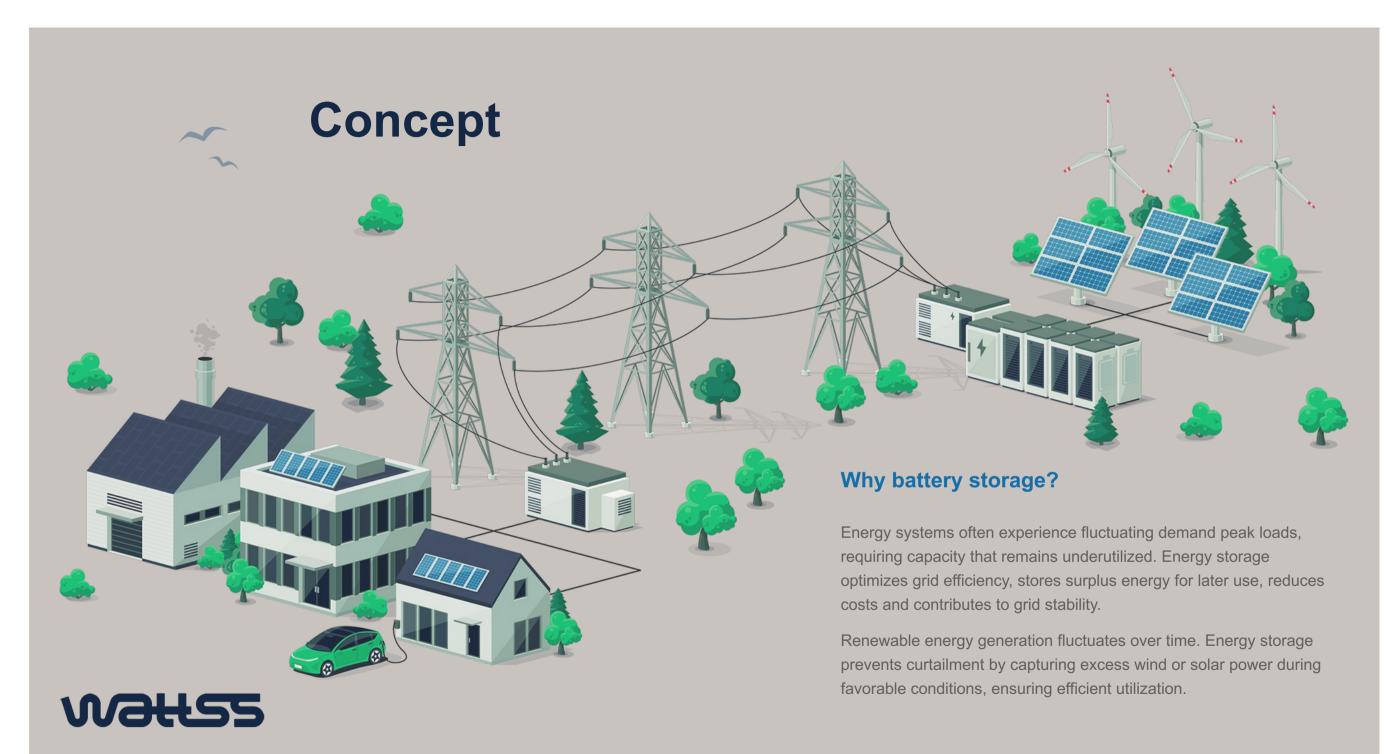


Rapid expansion of renewable energy sources



Grid conversion from centralized to decentralized



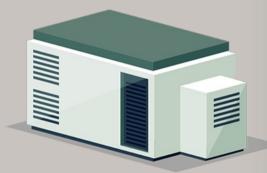


Concept

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Large scale

> 5 MW



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Small & medium scale

< 5 MW





Development

Conceptualizing, site

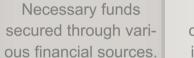
selection, regulatory

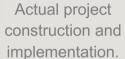
approvals.



2







(3)

Realization



Investment



Securing capital for the long-term operation with SPV.



Operation

Monitoring, maintenance and optimization for efficiency.



Distribution

project site.



Project components are delivered to



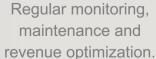
Installation



Assembly and connection to electrical infrastructure.



Operation

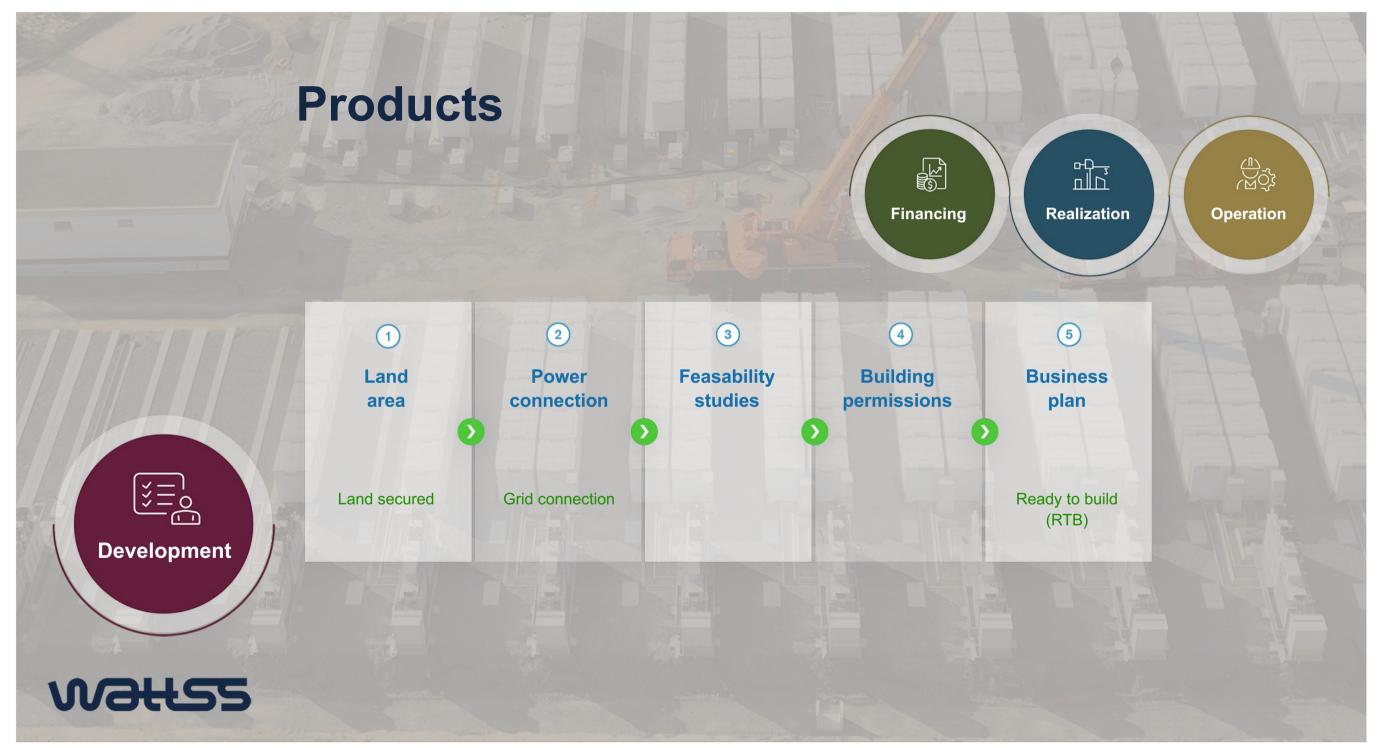


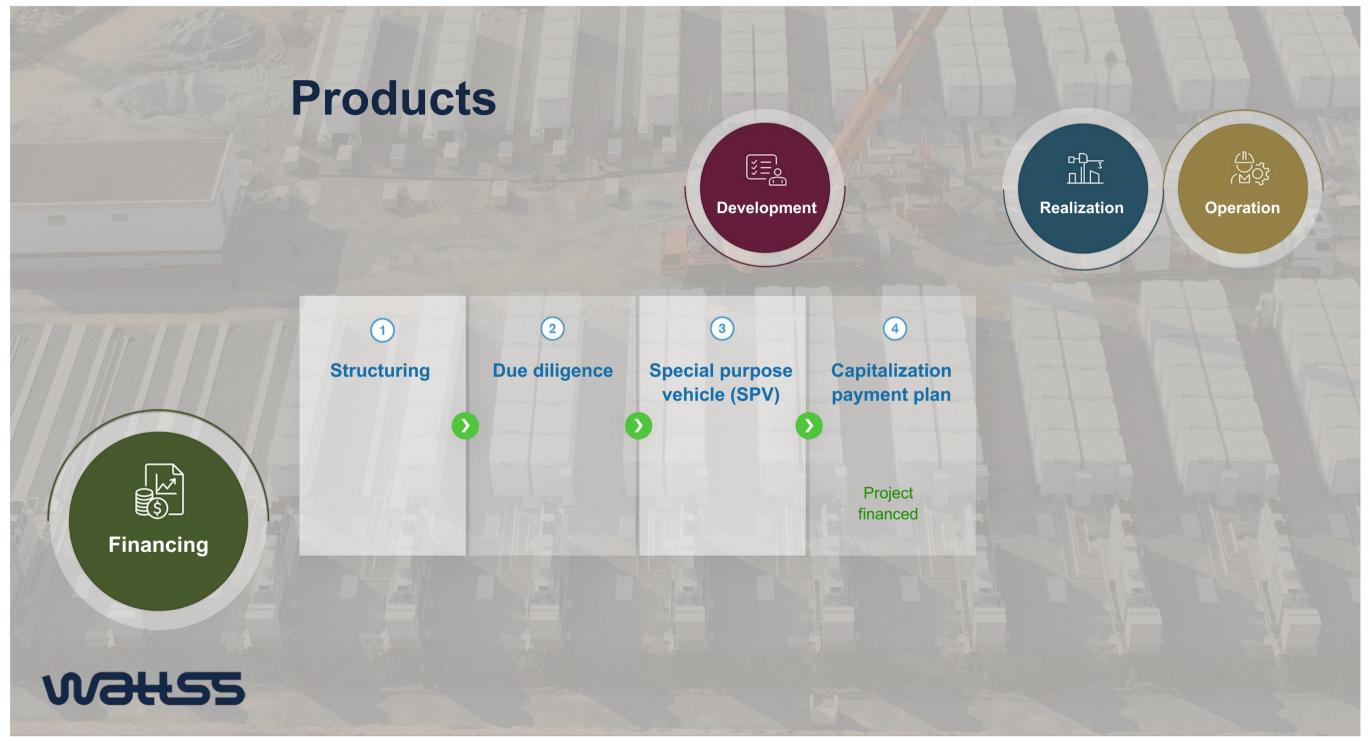


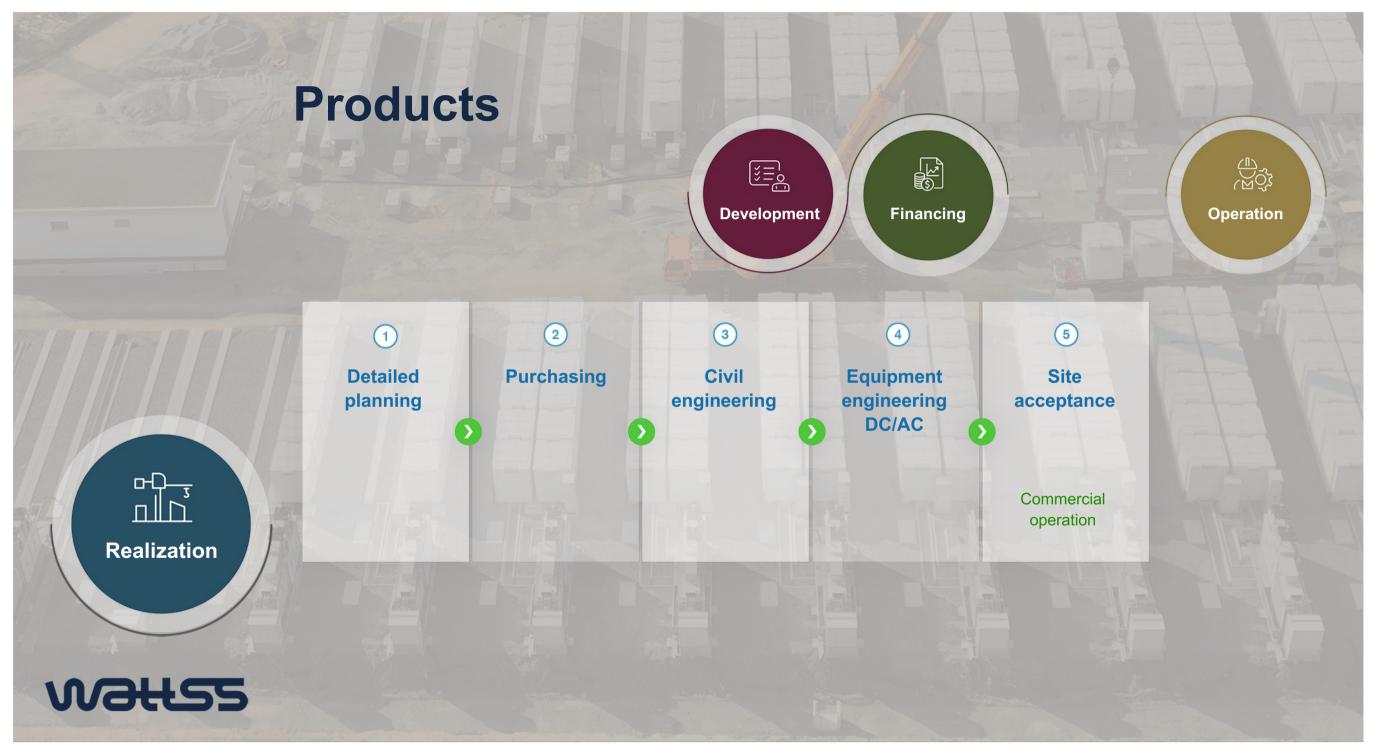


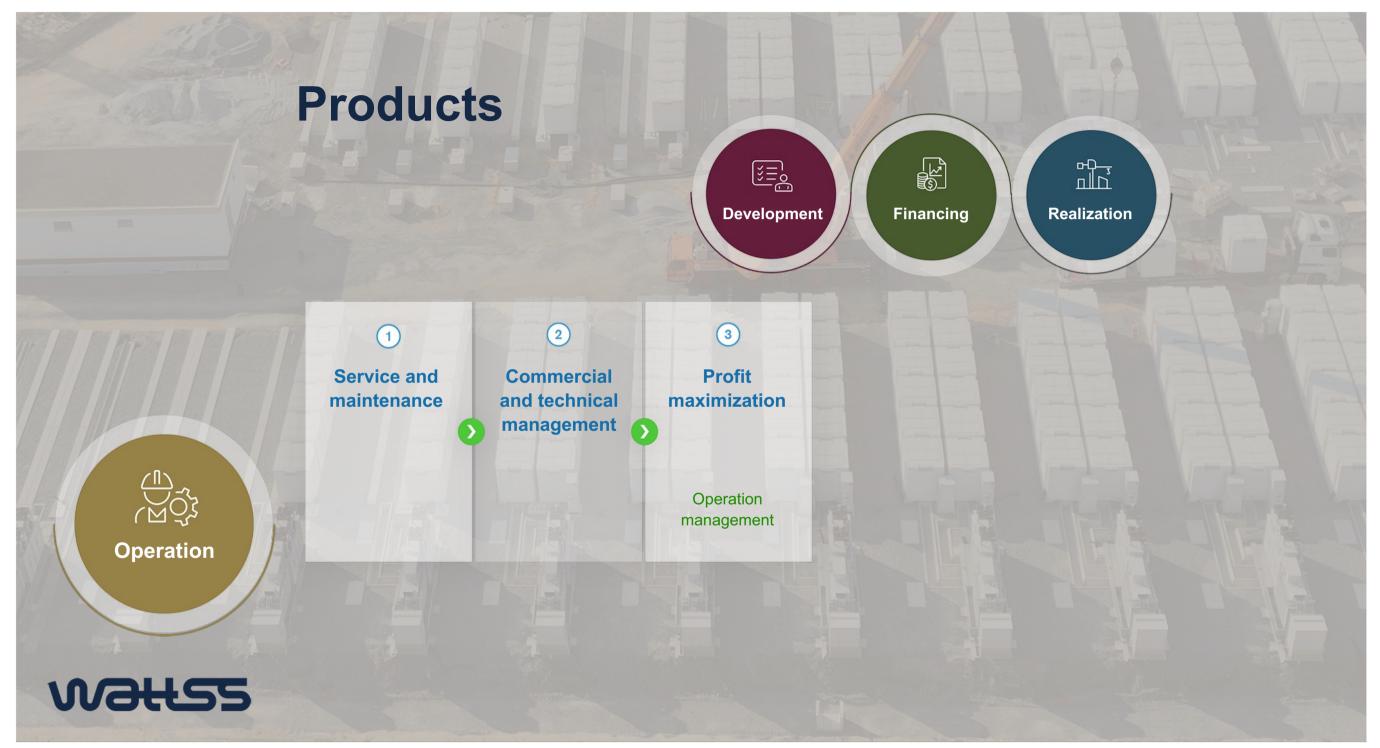
Service for large scale BESS











References

Ingenbohl 1 Ingenbohl 2 Sinebrychoff Ikaalinen Kapuli Mattila Wunsiedel

•	Ingenbohl CH	Ingenbohl CH	Kerawa F	Ikaalinen F	Kapuli F	Mattila F	Arzberg D
8	20 MW	8 MW	20 MW	13.4 MW	20 MW	20 MW	100 MW
	18 MWh	8 MWh	20 MWh	22 MWh	20 MWh	20 MWh	200 MWh
COD	2020	2024	2021	2024	2025	2025	2025





201.4 MW



308 MWh















Ingenbohl 1 Switzerland



20 MW



18 MWh

COD 10 / 2020 Reserve Market Swissgrid















Ingenbohl 2 Switzerland



8 MW



8 MWh

COD 09 / 2024 Reserve Market Swissgrid





Ikaalinen Finland





COD 05 / 2024 Reserve Market Fingrid















Arzberg Germany





101 MW 200 MWh

COD 06 / 2025 Energy & Reserve Market



Medium and small scale BESS

Products

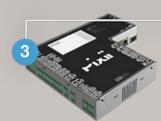
PixiiBox 48/3300

4G modem

2

Power Rack

3-phases - 10 kW per row



Pixii Gateway

Controlling & EMS Interface



48V Battery Module

Integrated BMS



Pixii Apps

Steering dashboards

- 4G modem
- Smoke sensor
- Temperature sensor
- Heating system















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BACKUP

